

## SELECTED WORKS

# THE CANON

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*Four books that form one connected operating system.*

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## ■ THE BODY OF WORK

The methodology is written down. Four books, each taking a single operating problem end to end — and each pointing to the others and to the diagnostic beneath them. Not a series of tips; a connected system, grounded in named research.

■ **Decision Architecture**

Decisions are behavioral data. How consequential choices actually get made when pressure is real — built on Kahneman. Quality depends on process, not politics.

■ **Execution Under Pressure**

Why capable operators substitute effort for architecture — and what survives when conditions stop cooperating. Six observable domains.

■ **The Last Frontier**

How to build something that lasts. The answer is structural, not motivational — precision instead of hustle.

■ **The Operator's Year**

Designing a year the way a disciplined company designs a fiscal one. Design over willpower.

## ■ ONE PASSAGE, IN FULL

**From The Operator's Year**

OPENING CHAPTER

*A year is a build. It can be scoped, resourced, stress-tested, and executed — or it can be wished upon. Design versus willpower is the fault line the manuscript sits on. Willpower is depletable; Baumeister established that self-control works like a muscle that fatigues with use. Design is structural. When environment, habits, identity, and resource allocation align toward an outcome, the outcome does not require daily heroism. It requires showing up.*

**CITED**

*Baumeister & Tierney, Willpower (2011); Dalio, Principles.*

## ■ HOW THEY CONNECT

The books cross-reference one another and route to DRIVEN — the diagnostic that turns their frameworks into a measured operating system. Read any one as an entry point; each opens onto the rest.